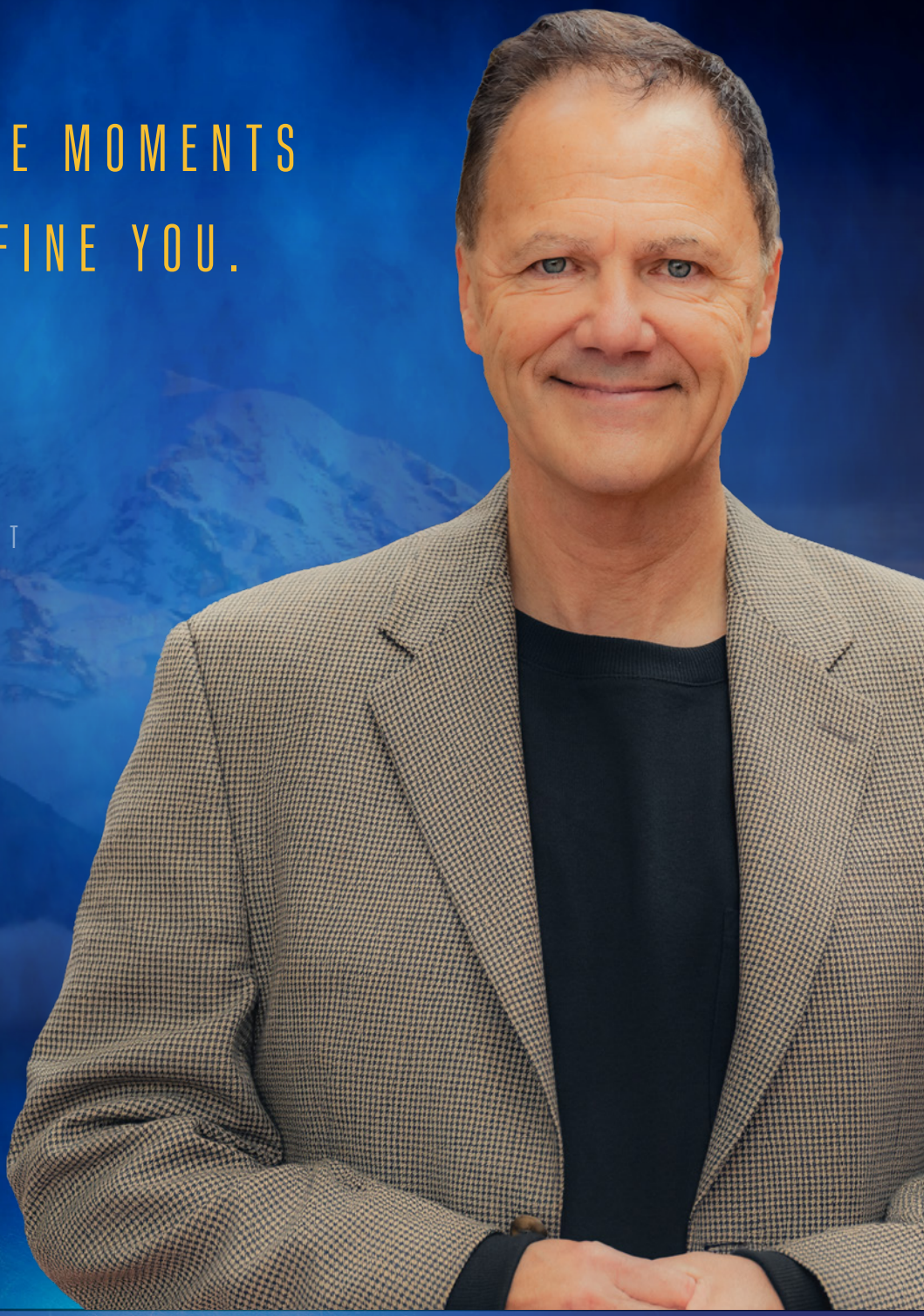
CHUCK GARCIA

MASTER THE MOMENTS THAT DEFINE YOU.

FIRST SUMMIT
MT. RAINIER | 14,410 FT



- Emotional Intelligence
- Decision-Making Under Pressure
- Leadership
- Human Growth & Potential

Bloomberg BlackRock CITADEL COLUMBIA UNIVERSITY TEDx

Few people have navigated the pressure of Wall Street, taught in the halls of Columbia University, and summited some of the world's most demanding mountains. Chuck Garcia has.

Over a 25-year career in finance, Chuck held senior roles at Bloomberg, BlackRock, and Citadel, working in environments where markets moved quickly and decisions carried real consequences. Those years taught him that technical expertise may open the door, but emotional intelligence determines what happens next.

Today, he serves as a professor at Columbia University, where he helps graduate students pair intelligence and ambition with self-awareness, clear communication, and the ability to lead under pressure.

Chuck's journey has also taken him far beyond the boardroom and classroom. He has summited dozens of major peaks around the world, including Kilimanjaro, Elbrus, and the Matterhorn. Those experiences continue to shape his perspective on courage, resilience, trust, and leadership under pressure.

The principles he teaches aren't theory. They were forged where the stakes were real, decisions carried consequences, and leadership mattered most. Whether speaking to students, creatives, founders, or Fortune 500 executives, Chuck inspires people to realize their fullest potential and respond differently when the stakes are highest. The moments that test us ultimately shape us.

Chuck is the best-selling author of *A Climb to the Top* and *The Moment That Defines Your Life*. Together, they distill decades of lived wisdom into timeless frameworks for navigating uncertainty with greater courage, clarity, and intention.

5
CONTINENTS

75+
COUNTRIES

PUBLISHED
INTERNATIONALLY

WHY CHUCK?

CHUCK'S PERSPECTIVE WAS FORGED ACROSS THREE EXTRAORDINARY WORLDS. EACH REVEALED A DIFFERENT TRUTH ABOUT WHAT ALLOWS PEOPLE TO THRIVE WHEN THE STAKES ARE HIGHEST.

Wall Street

Twenty-five years in one of the world's most demanding financial environments taught Chuck that success under pressure is rarely determined by intelligence alone. It is shaped by character, emotional intelligence, and the discipline to think clearly when pressure rises.

Emotional Intelligence and integrity create clarity and better decisions.

Columbia University

More than a decade teaching graduate and PhD students reinforced a lasting truth: expertise earns credibility, but curiosity, self-awareness, and meaningful connection create enduring influence. Who you are matters more than what you do.

Human connection unlocks human potential.

The Mountains

Climbing major peaks around the world has shown Chuck that presence, courage, preparation, teamwork, and clear communication are non-negotiable. On a mountain, every climber depends on shared trust and sound judgment to reach the summit and return home safely.

Reaching the summit requires resilience, trust, and collaboration.

Conversations
That Move You Forward

What Audiences Experience

Chuck's signature conversations combine personal stories, practical frameworks, and hard-won insight. Audiences leave seeing their challenges, their choices, and their potential differently.

The Summit Within

SIGNATURE CONVERSATION

Every audience arrives carrying a different mountain.

For some, it's uncertainty.

For others, change, success, adversity, fear, or the weight of leadership.

Drawing from Wall Street, Columbia University, and the world's highest peaks, *The Summit Within* explores how our internal patterns shape the way we respond when pressure rises and the path ahead becomes uncertain.

The greatest obstacle is rarely the mountain ahead.

It's the one within.

The Human Relay

SIGNATURE CONVERSATION

As technology accelerates, our greatest advantage will always be profoundly human.

Every generation inherits a relay already in motion. Long before us, someone carried the baton of knowledge, courage, sacrifice, and opportunity. Now it is our turn. The question isn't whether we will influence others. It's what we'll choose to pass forward.

Drawing from Wall Street, Columbia University, and expeditions to the world's highest mountains, Chuck explores why the strongest leaders see their work not as a finish line, but as one leg of a much longer relay. In an age increasingly defined by artificial intelligence, *The Human Relay* challenges audiences to consider what they have inherited, how they will carry it, and who they will prepare to take the baton next.

Our greatest legacy will never be what we create. It will be the people we elevate.

Beyond The Conversation

The best keynote experiences don't end with applause. They inspire lasting growth and continue through the conversations people have with themselves, their teams, and the people they lead.

Long after the stage lights have faded, Chuck's ideas and practices become footholds for life's climbs. A difficult conversation with a colleague. A critical decision. A season of uncertainty. A moment when clarity and peace disappear. **Chuck's work is designed for these moments.**

His keynotes introduce practical frameworks that audiences return to long after the event. Ideas like the *Power of the Pause, The Moment That Defines Your Life*, and *the climb from the mountain of self to the mountain of service* become principles and shared language within organizations, encouraging stronger relationships, wiser decisions, and leadership rooted in emotional intelligence rather than impulse, ego, or fear.

Chuck's talks are woven with practices and principles that inspire growth. Like a veteran mountain guide coaching a first-time climber, he equips audiences with wisdom that prepares them to navigate life's toughest terrain.

Whether speaking to a room full of entrepreneurs and creators, Fortune 500 executives, graduate students at Columbia University, or audiences around the world, Chuck helps people elevate their lives and careers and invites them to explore the enduring question:

Who will you become when your defining moment arrives?

WORK WITH CHUCK

Chuck works with organizations, leaders, teams, and individuals around the world to navigate defining moments with greater courage, clarity, and purpose. Each engagement is shaped to meet people where they are and turn insight into meaningful action.

01 **SPEAKING EXPERIENCES**
Keynotes and signature conversations that combine EQ, decision-making under pressure, and hard-won lessons from Wall Street, Columbia University, and the world's highest peaks, equipping audiences to meet defining moments with greater courage and clarity.

02 **IMMERSIONS & WORKSHOPS**
Highly participatory experiences that take teams beyond inspiration, translating Chuck's frameworks into practical tools, shared understanding, and meaningful action that carries into work and life.

03 **COACHING**
Personalized guidance for people at every stage of life seeking greater self-awareness, clarity, and confidence to navigate change, overcome obstacles, and move forward in their careers, relationships, and lives.

04 **EXECUTIVE ADVISORY**
A trusted thought partnership for senior leaders navigating consequential decisions, organizational change, and sustained pressure, bringing greater clarity and perspective to the moments that shape what comes next.

05 **AUTHOR TALKS & EVENTS**
Book talks, fireside conversations, and intimate events that bring Chuck's books and ideas to life through personal stories, audience dialogue, and practical insight for leadership, life, and growth.

A LETTER FROM CHUCK

If you're reading this, I imagine there's something in your life you're trying to climb toward. Or maybe you're seeking a better understanding of who you are and who you want to become.

Whatever brought you here, I'm glad you came.

My path has taken me from Wall Street to Columbia classrooms, and from the devastation of 9/11 to some of the world's highest peaks. Those experiences may appear worlds apart, but each taught me what happens when life puts us under pressure, when the climb ahead becomes uncertain, and when we are called to become more than we have been.

I've found that the greatest mountains we face are rarely the ones in front of us. They are the ones within.

They are the distance between what we know and what we do. Between how we react and how we choose to respond. Between the life we are living and the one we know is possible.

That is where my work begins.

Whether I'm teaching students at Columbia, speaking to an audience halfway around the world, working with a leader through a defining moment, or climbing alongside someone on a mountain, I'm interested in the same fundamental question: What becomes possible when we understand ourselves more deeply?

I believe emotional intelligence, courage, perspective, and the ability to pause before we act are the foundation of a thriving life. They can transform our careers, our relationships, and the way we experience life.

Sometimes that means challenging the way you have always seen something. Sometimes it means having the courage to take the next step when you cannot yet see the summit. None of us makes these climbs alone. I've needed teachers, teammates, friends, family, and guides throughout mine. If something you find here helps you navigate your own defining moment with a little more courage, clarity, or confidence, this work is doing what I believe it is meant to do.

In life, there is always another summit. But the most important mountain you will ever climb is the one within.

I look forward to the journey.

Chuck García

CHUCK GARCIA
CONQUER
THE MOUNTAIN
WITHIN.
CHUCKGARCIA.COM
LINKEDIN | INSTAGRAM